

Customer Code	Category	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	total
STALP4115	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	1,500.00	2,550.00	3,230.00	1,920.00	2,200.00	1,515.00	0.00	0.00	12,915.00
STALP4120	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,580.00	0.00	0.00	0.00	1,580.00
STALP4121	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	1,200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,200.00
STALP4123	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	1,680.00	0.00	1,810.00	0.00	0.00	0.00	0.00	0.00	3,490.00
STALP4124	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	3,140.00	2,780.00	2,650.00	2,315.00	0.00	0.00	0.00	10,885.00
STALP4125	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,920.00	2,280.00	1,900.00	2,200.00	8,300.00
STALP4126	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,160.00	1,800.00	0.00	3,960.00
STALP4211	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	360.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	360.00
STALP4212	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	2,460.00	2,655.00	2,580.00	1,995.00	0.00	0.00	0.00	0.00	9,690.00
STALP4213	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	36,040.00	1,14,700.00	1,76,700.00	1,03,480.00	1,76,825.00	1,85,675.00	1,83,550.00	1,81,875.00	11,58,845.00
STALP4236	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	2,520.00	0.00	2,280.00	2,090.00	2,590.00	2,450.00	2,880.00	2,460.00	17,270.00
STALP4241	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	2,460.00	2,045.00	2,195.00	2,990.00	3,470.00	10,530.00	2,990.00	11,000.00	37,680.00
STALP4242	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	3,810.00	1,510.00	2,670.00	3,450.00	3,930.00	3,380.00	4,810.00	10,200.00	33,760.00
STALP4243	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	2,070.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,070.00
STALP4244	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	300.00	0.00	0.00	0.00	0.00	0.00	0.00	1,750.00	2,050.00
STALP4245	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	5,460.00	3,000.00	10,100.00	10,550.00	14,460.00	13,950.00	11,780.00	11,280.00	80,580.00
STALP4246	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	1,740.00	1,600.00	2,490.00	2,460.00	2,950.00	3,420.00	2,850.00	3,540.00	21,050.00
STALP4247	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	300.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	300.00
STALP4248	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	720.00	1,850.00	3,540.00	3,820.00	10,280.00	10,580.00	10,940.00	12,480.00	54,210.00
STALP4249	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,710.00	1,920.00	0.00	2,100.00	5,730.00
STALP4405	Volume Based Discounts (Credit Note)	0.00	0.00	4,890.00	1,530.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,420.00
STCLT0001	Volume Based Discounts (Credit Note)	2,496.00	0.00	0.00	2,436.00	0.00	0.00	3,714.00	0.00	1,818.00	0.00	0.00	0.00	10,464.00
STCLT0004	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	2,436.00	2,036.00	2,556.00	2,436.00	0.00	0.00	0.00	0.00	0.00	9,464.00
STCLT0004	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	2,454.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,454.00
STCLT0006	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,240.00	10,040.00	10,040.00	11,920.00	42,240.00
STCLT0912	Volume Based Discounts (Credit Note)	18,052.00	1,02,144.00	1,18,400.00	1,35,476.00	1,37,940.00	1,19,400.00	1,91,520.00	1,77,130.00	1,81,055.00	3,11,844.00	1,90,650.00	2,41,435.00	19,25,046.00
STCLT0912	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	24,078.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24,078.00
STCLT0920	Volume Based Discounts (Credit Note)	2,556.00	25,352.00	17,680.00	49,836.00	78,684.00	50,376.00	1,06,468.00	63,507.00	60,792.00	69,768.00	55,032.00	55,080.00	6,35,131.00
STCLT0920	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	7,668.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,668.00
STCLT0926	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16,520.00	19,160.00	35,680.00
STCLT1019	Volume Based Discounts (Credit Note)	7,73,794.00	7,40,747.00	5,11,420.00	7,06,342.00	7,27,540.00	6,68,903.00	8,02,984.00	6,81,688.00	7,42,175.00	8,42,338.00	7,64,316.00	7,87,892.00	87,50,139.00
STCLT1019	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	57,990.00	26,838.00	0.00	0.00	0.00	0.00	0.00	0.00	84,828.00
STCLT1021	Volume Based Discounts (Credit Note)	62,766.00	64,764.00	10,320.00	71,700.00	1,37,482.00	1,03,696.00	3,36,576.00	3,08,748.00	4,05,780.00	5,95,441.00	5,43,788.00	5,73,741.00	32,14,802.00
STCLT1021	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	27,498.00	3,654.00	0.00	0.00	0.00	0.00	0.00	0.00	31,152.00
STCLT1022	Volume Based Discounts (Credit Note)	45,060.00	22,440.00	13,960.00	22,980.00	45,420.00	31,500.00	51,660.00	28,510.00	29,640.00	22,480.00	27,520.00	65,505.00	4,06,675.00
STCLT1132	Volume Based Discounts (Credit Note)	3,22,482.00	1,10,960.00	59,400.00	1,92,625.00	2,16,885.00	3,05,226.00	3,92,934.00	3,17,172.00	3,21,396.00	3,16,092.00	3,54,804.00	3,47,712.00	32,57,688.00
STCLT1132	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	34,146.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	58,950.00
STCLT1144	Volume Based Discounts (Credit Note)	11,394.00	15,050.00	22,460.00	24,896.00	22,677.00	13,672.00	10,668.00	11,582.00	11,184.00	14,138.00	14,028.00	12,348.00	1,84,097.00
STCLT1144	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	3,654.00	1,920.00	0.00	0.00	0.00	0.00	0.00	0.00	5,574.00
STCLT1173	Volume Based Discounts (Credit Note)	3,35,514.00	1,82,400.00	56,940.00	1,85,525.00	3,44,472.00	3,34,494.00	3,88,584.00	3,43,440.00	3,41,454.00	3,08,052.00	3,47,100.00	3,09,480.00	34,77,455.00
STCLT1173	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	35,346.00	24,858.00	0.00	0.00	0.00	0.00	0.00	0.00	60,204.00
STCLT1190	Volume Based Discounts (Credit Note)	16,400.00	12,380.00	10,020.00	12,976.00	39,512.00	31,188.00	26,984.00	17,588.00	21,428.00	17,592.00	19,308.00	20,028.00	2,45,404.00
STCLT1190	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	3,834.00	1,914.00	0.00	0.00	0.00	0.00	0.00	0.00	5,748.00
STCNR0312	Volume Based Discounts (Credit Note)	3,500.00	3,500.00	0.00	10,800.00	3,700.00	10,800.00	10,000.00	10,400.00	4,150.00	13,200.00	4,400.00	12,800.00	87,250.00
STCNR0313	Volume Based Discounts (Credit Note)	12,000.00	12,000.00	0.00	18,000.00	13,100.00	16,900.00	20,420.00	20,960.00	20,720.00	25,800.00	20,430.00	22,440.00	2,02,770.00
STCNR0313	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	10,650.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,650.00
STCNR0315	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	2,000.00	0.00	0.00	2,600.00	2,200.00	0.00	2,000.00	0.00	0.00	8,800.00
STCNR0316	Volume Based Discounts (Credit Note)	23,316.00	23,752.00	0.00	57,114.00	28,988.00	64,029.00	65,760.00	57,156.00	58,701.00	1,02,920.00	54,708.00	1,13,336.00	6,49,780.00
STCNR0319	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	20,640.00	18,140.00	11,200.00	4,660.00	10,350.00	15,040.00	80,030.00
STCNR0417	Volume Based Discounts (Credit Note)	45,000.00	46,800.00	0.00	1,02,400.00	57,600.00	1,11,200.00	1,15,432.00	1,11,200.00	72,300.00	1,26,180.00	64,800.00	1,18,000.00	9,70,912.00
STCNR0418	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,600.00	2,600.00
STCNR0420	Volume Based Discounts (Credit Note)	13,000.00	12,200.00	0.00	20,780.00	15,076.00	24,972.00	27,700.00	25,100.00	21,770.00	26,790.00	22,700.00	25,850.00	2,35,938.00
STCNR0426	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,130.00	3,600.00	2,200.00	12,730.00
STCNR0521	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	1,800.00	0.00	2,000.00	2,442.00	2,920.00	3,480.00	3,190.00	2,600.00	3,400.00	21,832.00
STCNR0521	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	600.00
STCNR0523	Volume Based Discounts (Credit Note)	3,420.00	3,530.00	2,020.00	0.00	0.00	11,050.00	13,480.00	11,440.00	4,690.00	15,196.00	10,570.00	14,400.00	89,796.00
STCNR0527	Volume Based Discounts (Credit Note)	3,000.00	3,000.00	0.00	4,700.00	3,500.00	11,000.00	11,200.00	11,600.00	10,800.00	16,900.00	12,800.00	17,800.00	1,06,300.00
STCNR0529	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,900.00	11,840.00	14,920.00	12,640.00	20,200.00
STEKM2632	Volume Based Discounts (Credit Note)	1,89,600.00	24,042.00	11,400.00	68,892.00	1,21,024.00	1,24,232.00	1,89,835.00	2,09,460.00	1,35,340.00	2,31,105.00	2,19,260.00	3,00,744.00	18,24,934.00
STEKM2632	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	32,208.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	32,208.00
STEKM2633	Volume Based Discounts (Credit Note)	2,13,360.00	27,756.00	13,200.00	1,10,544.00	1,87,620.00	1,78,090.00	3,19,974.00	3,45,204.00	2,01,300.00	3,52,212.00	3,22,680.00	3,06,936.00	25,78,876.00
STEKM2633	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	38,496.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	38,496.00
STEKM2634	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,200.00	3,600.00	3,600.00	4,050.00	4,910.00	18,360.00
STEKM2636	Volume Based Discounts (Credit Note)	3,11,508.00	52,902.00	12,800.00	1,75,940.00	1,76,530.00	1,77,140.00	2,16,170.00	2,34,920.00	1,88,130.00	3,38,484.00	5,18,028.00	5,46,112.00	29,48,664.00
STEKM2636	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	51,762.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	51,762.00
STEKM2723	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	23,240.00	23,240.00

Discounts Paid to Dealers as per the Sales Policy 2010 - 2015-16

Customer Code	Category	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	total
STEKM2917	Volume Based Discounts (Credit Note)	0.00	1,508.00	0.00	0.00	5,800.00	1,600.00	2,200.00	2,400.00	2,400.00	2,000.00	2,800.00	3,600.00	24,308.00
STEKM3136	Volume Based Discounts (Credit Note)	1,06,392.00	19,770.00	11,900.00	62,124.00	77,802.00	1,00,184.00	1,90,460.00	2,15,510.00	1,28,896.00	2,28,645.00	2,10,510.00	2,01,000.00	15,53,193.00
STEKM3136	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	39,516.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	39,516.00
STEKM3139	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	600.00	25,718.00	2,280.00	1,740.00	0.00	0.00	2,350.00	0.00	32,688.00
STEKM3140	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	8,580.00	11,980.00	17,480.00	12,800.00	16,700.00	21,620.00	19,700.00	24,040.00	1,32,900.00
STKGD0109	Volume Based Discounts (Credit Note)	10,120.00	4,420.00	3,760.00	4,790.00	23,340.00	14,840.00	11,840.00	13,520.00	16,440.00	11,800.00	16,240.00	21,350.00	1,52,460.00
STKGD0225	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	2,570.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,570.00
STKGD0231	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,620.00	0.00	0.00	1,620.00
STKGD0232	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,060.00	0.00	2,060.00
STKGD0233	Volume Based Discounts (Credit Note)	13,060.00	10,080.00	12,460.00	13,720.00	29,040.00	14,050.00	12,080.00	16,600.00	13,116.00	13,640.00	16,600.00	15,280.00	1,79,726.00
STKTM3605	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	1,200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,200.00
STKTM3639	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,400.00	2,610.00	2,520.00	7,530.00
STKTM3641	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,040.00	12,580.00	21,220.00	21,020.00	64,860.00
STKTM3707	Volume Based Discounts (Credit Note)	0.00	0.00	2,220.00	0.00	6,020.00	2,500.00	0.00	0.00	0.00	0.00	0.00	0.00	10,740.00
STKTM3822	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,020.00	2,390.00	5,410.00
STKTM3906	Volume Based Discounts (Credit Note)	2,470.00	3,110.00	1,840.00	0.00	6,700.00	2,660.00	3,740.00	3,250.00	3,530.00	10,960.00	12,500.00	14,340.00	65,100.00
STKTM3912	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	1,200.00	0.00	2,000.00	1,600.00	1,550.00	1,600.00	1,600.00	1,600.00	11,150.00
STKTM3913	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	900.00	1,520.00	1,540.00	0.00	0.00	0.00	0.00	0.00	3,960.00
STKTM3916	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	13,880.00	15,200.00	13,520.00	12,660.00	14,680.00	15,920.00	85,860.00
STMPM1211	Volume Based Discounts (Credit Note)	3,60,810.00	3,34,410.00	1,32,460.00	1,81,825.00	2,63,710.00	2,22,205.00	3,17,220.00	2,34,200.00	3,17,580.00	3,21,630.00	3,10,320.00	3,42,120.00	33,38,490.00
STMPM1301	Volume Based Discounts (Credit Note)	0.00	2,100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,100.00
STMPM1312	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	16,296.00	12,200.00	18,708.00	24,460.00	46,254.00	45,444.00	28,080.00	50,115.00	26,528.00	2,68,085.00
STMPM1312	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	18,300.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18,300.00
STMPM1356	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	2,000.00	2,000.00	1,500.00	3,434.00	0.00	3,000.00	2,550.00	3,000.00	3,500.00	20,984.00
STMPM1356	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	6,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,000.00
STMPM1361	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	15,560.00	27,840.00	0.00	0.00	0.00	0.00	0.00	0.00	43,400.00
STMPM1418	Volume Based Discounts (Credit Note)	0.00	1,580.00	0.00	0.00	1,200.00	600.00	0.00	0.00	0.00	0.00	0.00	0.00	3,380.00
STMPM1419	Volume Based Discounts (Credit Note)	10,080.00	11,760.00	2,520.00	13,640.00	19,490.00	10,062.00	16,680.00	11,284.00	16,048.00	12,668.00	14,264.00	15,568.00	1,54,064.00
STMPM1419	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	6,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,000.00
STMPM1456	Volume Based Discounts (Credit Note)	2,200.00	3,200.00	2,220.00	3,242.00	3,747.00	3,165.00	19,484.00	13,618.00	12,476.00	13,608.00	4,314.00	14,412.00	95,686.00
STMPM1456	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	11,241.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,241.00
STMPM1487	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	2,600.00	2,099.00	2,450.00	0.00	2,600.00	2,750.00	12,499.00
STMPM1487	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	3,600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,600.00
STMPM1488	Volume Based Discounts (Credit Note)	13,460.00	12,420.00	3,600.00	4,908.00	18,550.00	14,320.00	16,700.00	15,178.00	13,270.00	10,000.00	2,060.00	0.00	1,24,466.00
STMPM1488	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	2,925.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,925.00
STMPM1526	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	1,800.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,800.00
STMPM1529	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	2,010.00	1,750.00	2,170.00	0.00	0.00	1,500.00	7,430.00
STMPM1529	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	1,800.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,800.00
STMPM6205	Volume Based Discounts (Credit Note)	21,660.00	23,180.00	10,240.00	10,640.00	20,900.00	19,190.00	16,340.00	11,020.00	14,700.00	18,620.00	18,220.00	22,340.00	2,07,050.00
STMPM6208	Volume Based Discounts (Credit Note)	15,880.00	13,200.00	3,935.00	10,090.00	23,885.00	15,690.00	14,320.00	10,730.00	14,020.00	11,720.00	11,480.00	10,900.00	1,55,850.00
STPGT0001	Volume Based Discounts (Credit Note)	12,620.00	11,800.00	4,630.00	4,800.00	22,380.00	11,050.00	10,080.00	10,580.00	10,040.00	10,020.00	10,680.00	11,780.00	1,30,460.00
STPGT0003	Volume Based Discounts (Credit Note)	2,860.00	3,290.00	0.00	2,700.00	4,400.00	3,190.00	1,900.00	0.00	2,970.00	1,980.00	3,060.00	3,430.00	29,780.00
STPGT0004	Volume Based Discounts (Credit Note)	2,240.00	2,380.00	1,960.00	2,800.00	6,300.00	3,360.00	2,520.00	2,380.00	3,360.00	2,940.00	2,800.00	3,000.00	36,040.00
STPGT0011	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	2,280.00	1,870.00	2,530.00	2,530.00	1,540.00	2,660.00	13,410.00
STPGT0012	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,050.00	2,180.00	2,560.00	2,240.00	9,030.00
STPGT1618	Volume Based Discounts (Credit Note)	4,470.00	12,880.00	3,520.00	3,420.00	9,680.00	7,150.00	10,400.00	3,680.00	10,020.00	10,260.00	10,020.00	10,720.00	96,220.00
STPGT1646	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	1,200.00	600.00	0.00	0.00	0.00	0.00	0.00	0.00	1,800.00
STPGT1671	Volume Based Discounts (Credit Note)	16,930.00	20,320.00	13,000.00	4,295.00	21,180.00	17,930.00	15,460.00	10,060.00	12,400.00	11,940.00	12,640.00	10,080.00	1,66,235.00
STPGT1673	Volume Based Discounts (Credit Note)	2,280.00	3,420.00	2,090.00	0.00	5,130.00	1,710.00	1,900.00	0.00	1,900.00	2,090.00	1,900.00	1,710.00	24,130.00
STPGT1693	Volume Based Discounts (Credit Note)	58,530.00	61,320.00	23,150.00	45,540.00	50,075.00	32,380.00	50,235.00	22,970.00	29,010.00	29,140.00	26,420.00	24,860.00	4,53,630.00
STPGT1695	Volume Based Discounts (Credit Note)	3,08,280.00	3,33,180.00	1,37,080.00	1,97,850.00	3,20,350.00	2,50,635.00	3,46,380.00	3,75,810.00	5,05,295.00	3,91,800.00	3,65,550.00	3,87,360.00	39,19,570.00
STPGT1697	Volume Based Discounts (Credit Note)	1,09,120.00	1,10,180.00	45,720.00	45,210.00	97,635.00	76,050.00	1,13,420.00	1,04,040.00	1,24,980.00	1,19,460.00	1,38,780.00	1,35,300.00	12,19,895.00
STPGT1761	Volume Based Discounts (Credit Note)	47,700.00	48,810.00	19,100.00	21,540.00	35,010.00	12,520.00	0.00	0.00	0.00	0.00	0.00	0.00	1,84,680.00
STPGT1774	Volume Based Discounts (Credit Note)	12,710.00	13,830.00	4,290.00	10,080.00	22,080.00	12,090.00	10,360.00	10,520.00	10,600.00	10,900.00	10,400.00	10,100.00	1,37,960.00
STPGT1778	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	375.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	375.00
STPGT1779	Volume Based Discounts (Credit Note)	1,670.00	1,520.00	0.00	2,010.00	3,050.00	1,510.00	1,510.00	1,510.00	1,580.00	1,500.00	1,580.00	1,545.00	18,985.00
STPGT1780	Volume Based Discounts (Credit Note)	12,820.00	14,340.00	2,700.00	0.00	8,790.00	13,920.00	13,940.00	12,080.00	15,460.00	14,250.00	14,250.00	12,950.00	1,35,500.00
STPGT1801	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	495.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	495.00
STPGT1806	Volume Based Discounts (Credit Note)	1,900.00	2,280.00	1,900.00	2,280.00	5,320.00	3,990.00	2,850.00	2,280.00	1,900.00	2,850.00	3,420.00	2,280.00	33,250.00
STPGT1811	Volume Based Discounts (Credit Note)	10,280.00	10,880.00	1,800.00	2,600.00	7,000.00	12,400.00	1,600.00	1,800.00	1,600.00	1,600.00	1,800.00	1,600.00	54,960.00
STPGT1817	Volume Based Discounts (Credit Note)	1,520.00	1,520.00	0.00	0.00	4,940.00	2,280.00	1,710.00	1,520.00	1,520.00	1,520.00	1,520.00	1,520.00	19,570.00
STPGT1821	Volume Based Discounts (Credit Note)	3,490.00	4,500.00	1,670.00	1,690.00	5,730.00	5,320.00	2,940.00	1,620.00	2,030.00	1,560.00	3,160.00	1,880.00	35,590.00
STPGT1824	Volume Based Discounts (Credit Note)	2,980.00	2,215.00	0.00	2,300.00	10,005.00	2,920.00	3,070.00	2,475.00	3,645.00	4,875.00	2,285.00	2,335.00	39,105.00
STPGT1828	Volume Based Discounts (Credit Note)	46,920.00	52,890.00	25,320.00	46,500.00	47,270.00	31,710.00	46,710.00	26,740.00	47,730.00	46,590.00	47,670.00	53,580.00	5,19,630.00
STPGT1834	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	1,605.00	345.00	0.00	0.00	0.00	0.00	0.00	0.00	1,950.00
STPGT1835	Volume Based Discounts (Credit Note)	1,500.00	1,800.00	2,000.00	1,600.00	5,800.00	2,600.00	1,600.00	0.00	1,800.00	1,600.00	1,520.00	1,600.00	23,420.00

Discounts Paid to Dealers as per the Sales Policy 2010 - 2015-16

Customer Code	Category	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	total
STPGT1836	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	360.00	0.00	0.00	0.00	0.00	0.00	1,500.00	0.00	1,860.00
STPGT1926	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	1,530.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,530.00
STPGT1929	Volume Based Discounts (Credit Note)	11,180.00	11,410.00	2,750.00	1,670.00	1,170.00	390.00	0.00	0.00	0.00	0.00	0.00	0.00	28,570.00
STPGT1931	Volume Based Discounts (Credit Note)	11,880.00	12,160.00	4,260.00	3,720.00	22,180.00	14,340.00	14,840.00	14,780.00	16,360.00	14,980.00	11,940.00	13,760.00	1,55,200.00
STPGT1935	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	750.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	750.00
STPGT1936	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	600.00
STPGT1937	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	1,880.00	21,925.00	2,960.00	10,640.00	10,160.00	10,400.00	10,360.00	0.00	0.00	68,325.00
STPGT1938	Volume Based Discounts (Credit Note)	0.00	2,200.00	0.00	0.00	2,400.00	1,200.00	0.00	0.00	0.00	0.00	0.00	0.00	5,800.00
STPGT1939	Volume Based Discounts (Credit Note)	16,070.00	19,810.00	12,580.00	19,160.00	37,050.00	21,840.00	26,200.00	21,700.00	23,960.00	21,700.00	21,140.00	20,460.00	2,61,670.00
STPGT2030	Volume Based Discounts (Credit Note)	14,240.00	13,100.00	3,680.00	3,680.00	22,650.00	16,420.00	13,260.00	11,440.00	17,980.00	14,800.00	17,400.00	16,620.00	1,65,270.00
STPGT2046	Volume Based Discounts (Credit Note)	17,360.00	17,920.00	12,880.00	13,720.00	24,500.00	17,920.00	17,080.00	14,280.00	16,520.00	15,400.00	18,200.00	20,440.00	2,06,220.00
STPGT2047	Volume Based Discounts (Credit Note)	2,350.00	1,505.00	0.00	0.00	0.00	540.00	0.00	0.00	0.00	0.00	0.00	0.00	4,395.00
STPGT2048	Volume Based Discounts (Credit Note)	10,080.00	10,360.00	2,380.00	1,960.00	8,960.00	12,320.00	11,200.00	10,080.00	10,080.00	11,480.00	11,480.00	11,200.00	1,11,580.00
STPGT2050	Volume Based Discounts (Credit Note)	10,200.00	10,160.00	0.00	0.00	1,200.00	3,580.00	1,960.00	0.00	0.00	0.00	1,880.00	3,260.00	32,240.00
STPGT2052	Volume Based Discounts (Credit Note)	19,330.00	19,730.00	10,680.00	10,220.00	29,450.00	24,130.00	24,710.00	19,140.00	20,830.00	12,830.00	20,070.00	16,410.00	2,27,530.00
STPGT2053	Volume Based Discounts (Credit Note)	15,800.00	16,590.00	10,400.00	14,410.00	22,125.00	15,910.00	15,120.00	11,520.00	14,020.00	13,560.00	15,190.00	15,010.00	1,79,655.00
STPTA4722	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,560.00	2,120.00	0.00	3,360.00	7,040.00
STPTA4723	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,600.00	3,200.00	2,600.00	7,400.00
STQLN5211	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,600.00	1,600.00
STQLN5219	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00	0.00	2,000.00	4,000.00
STQLN5305	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	600.00	0.00	0.00	0.00	0.00	0.00	0.00	1,600.00	2,200.00
STQLN5409	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	1,200.00	0.00	0.00	1,600.00	3,000.00	3,000.00	3,800.00	2,000.00	14,600.00
STQLN5413	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,160.00	12,960.00	13,400.00	13,300.00	49,820.00
STQLN5505	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,270.00	1,890.00	5,160.00
STQLN5506	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,280.00	1,600.00	3,880.00
STQLN5627	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	2,880.00	3,380.00	2,980.00	4,360.00	4,090.00	3,690.00	4,050.00	25,430.00
STQLN5628	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,520.00	0.00	1,640.00	3,160.00
STQLN5632	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	4,200.00	14,480.00	10,000.00	11,000.00	14,960.00	17,770.00	19,480.00	91,890.00
STQLN5636	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	1,800.00	0.00	0.00	1,600.00	1,800.00	0.00	1,600.00	2,200.00	9,000.00
STTCR2109	Volume Based Discounts (Credit Note)	26,250.00	1,00,496.00	0.00	20,328.00	18,772.00	58,290.00	62,004.00	21,928.00	68,460.00	21,808.00	69,312.00	72,600.00	5,40,248.00
STTCR2109	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	28,158.00	0.00	0.00	0.00	15,336.00	0.00	0.00	0.00	43,494.00
STTCR2153	Volume Based Discounts (Credit Note)	2,000.00	2,200.00	0.00	0.00	1,200.00	600.00	0.00	0.00	0.00	0.00	0.00	0.00	6,000.00
STTCR2155	Volume Based Discounts (Credit Note)	10,080.00	10,080.00	2,520.00	2,520.00	14,700.00	3,780.00	10,080.00	10,080.00	10,080.00	10,080.00	10,080.00	10,080.00	1,04,160.00
STTCR2336	Volume Based Discounts (Credit Note)	27,320.00	70,278.00	0.00	29,640.00	13,180.00	57,636.00	66,666.00	25,320.00	74,238.00	27,084.00	69,924.00	69,552.00	5,30,838.00
STTCR2336	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	19,770.00	0.00	0.00	45,768.00	42,496.00	0.00	0.00	0.00	1,08,034.00
STTCR2350	Volume Based Discounts (Credit Note)	11,560.00	1,580.00	0.00	0.00	23,000.00	0.00	10,760.00	11,480.00	0.00	10,900.00	10,920.00	0.00	80,200.00
STTCR2521	Volume Based Discounts (Credit Note)	1,550.00	2,230.00	0.00	0.00	2,550.00	0.00	1,640.00	1,580.00	0.00	0.00	2,500.00	2,370.00	14,420.00
STTCR2526	Volume Based Discounts (Credit Note)	15,816.00	45,258.00	4,120.00	14,908.00	22,244.00	16,536.00	21,276.00	14,992.00	26,596.00	23,872.00	24,256.00	24,084.00	2,53,958.00
STTCR2526	Wagon Discount (Invoice)	0.00	0.00	0.00	0.00	12,876.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,876.00
STTCR2529	Volume Based Discounts (Credit Note)	2,040.00	2,040.00	0.00	2,000.00	4,000.00	1,600.00	2,000.00	2,400.00	3,200.00	4,000.00	4,000.00	11,200.00	38,480.00
STTCR2541	Volume Based Discounts (Credit Note)	2,200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,200.00
STTVM5717	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	5,440.00	3,560.00	10,480.00	3,600.00	3,170.00	4,880.00	3,280.00	10,480.00	44,890.00
STTVM5722	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,640.00	1,840.00	10,160.00	13,500.00	13,420.00	40,560.00
STTVM5829	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,860.00	10,520.00	13,400.00	27,780.00
STTVM6004	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,600.00	0.00	1,600.00
STTVM6011	Volume Based Discounts (Credit Note)	2,820.00	0.00	0.00	0.00	1,800.00	3,140.00	2,840.00	0.00	1,940.00	2,120.00	3,740.00	3,800.00	22,200.00
STTVM6014	Volume Based Discounts (Credit Note)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,040.00	2,280.00	3,880.00	2,800.00	2,000.00	13,000.00
STWYD0803	Volume Based Discounts (Credit Note)	10,800.00	11,720.00	10,160.00	10,100.00	21,760.00	11,200.00	10,880.00	11,520.00	10,880.00	10,240.00	11,520.00	12,800.00	1,43,580.00