

PROFITBILITY STATEMENT FOR 3 YEARS - 2013-14 TO 2015-16

	Particulars	Working results			Percentage to Total Income			Per 50 kg bag of cement (Rs.)		
		2015-16 (Prov r.)	2014-15	2013-14	2015-16	2014-15	2013-14	2015-16	2014-15	2013-14
	Cement Sales Quantity (MT)	6,45,877	5,63,752	4,69,165						
	Cement Production Quantity (MT)	6,47,590	5,53,500	4,73,700						
	Clinker Production Quantity (MT) - Drop in Production during 2015-16 is due to Kiln shut down for 40 days for Shell replacement	3,51,000	3,66,440	3,41,040						
		<i>Rs Lakhs</i>	<i>Rs Lakhs</i>	<i>Rs Lakhs</i>	<i>%</i>	<i>%</i>	<i>%</i>			
	INCOME									
A	Gross Income from Sales including KVAT & Excise Duty	46,118.57	36,326.68	28,259.13				357.02	322.19	301.16
	Less : Tax	5,837.41	4,603.07	3,526.66				45.19	40.83	37.58
	Less : Excise Duty	5,437.04	4,424.70	3,469.47				42.09	39.24	36.97
B	Net Income from Sales	34,844.12	27,298.91	21,263.00				269.74	242.12	226.60
	Interest on Bank Deposit	580.96	556.99	740.17						
	Other Income	212.13	265.15	405.55						
	Increase/Decrease in Stock	588.91	-783.71	1,091.79						
C	Total Income from Operations	36,226.12	27,337.34	23,500.51	100.00%	100.00%	100.00%			
	EXPENSES									
	a. Variable Cost related to production									
	Sweetener Limestone	35.69	77.37	340.78						
	TAMIN lime stone	1,012.35	807.04	411.37						
	Laterite	181.22	533.38	406.07						
	Clay	-	-	2.57						
	Clinker purchase	5,127.97	354.53	252.26						
	Fly Ash	2,969.83	2,284.00	1,673.87						
	Granulated Slag	-	277.30	372.70						

	Particulars	Working results			Percentage to Total Income			Per 50 kg bag of cement (Rs.)		
		2015-16 (Prov r.)	2014-15	2013-14	2015-16	2014-15	2013-14	2015-16	2014-15	2013-14
	Gypsum	330.51	217.56	197.65						
	Cost of CCI Cement	113.52	-	133.12						
	Royalty for MCL Limestone	418.09	407.51	316.41						
	Coal consumed	4,724.14	4,782.82	4,648.03						
	Diesel, Cis & lubricants consn.	553.49	624.45	658.74						
	Power consumed	2,868.88	2,789.13	2,466.19						
	Stores & Spares consumed	1,447.30	1,297.05	1,086.79						
	Packing Materials consumed	1,183.48	1,125.64	995.74						
	Repairs and maintenance	502.97	580.74	334.17						
	Other Manufacturing Expenses	220.17	53.75	113.07						
	Labour Contract workers	451.10	319.87	281.15						
	Sub-total (a)	22,140.71	16,532.14	14,690.68						
	b. Variable Cost related to Sales									
	Railway Freight & related expense	1,075.82	1,315.98	1,079.23						
	Storage expense due to rail transport	50.91	84.09	106.74						
	Lorry Freight	828.56	267.65	84.93						
	Price difference between Ex-factory rate received and Rail head price of the destination	362.05	96.99	-	-					
	Volume Discount	518.80	564.96	495.86	1.43%	2.07%	2.11%	4.01	5.10	5.23
	Bank charges for sales operations	23.09	25.10	25.66						
	Sub-total (b)	2,859.23	2,354.77	1,792.42	7.89%	8.61%	7.63%	22.08	21.27	18.92
D	Total Variable Cost (a + b)	24,999.94	18,886.91	16,483.10	69.01%	69.09%	70.14%	193.02	170.61	173.98
E	CONTRIBUTION (C-D)	11,226.18	8,450.43	7,017.41	30.99%	30.91%	29.86%	86.68	76.34	74.07
	Fixed Cost									
	Personnel payments (Salary, contri. to PF & gratuity and welfare exp.)	5,619.97	5,221.97	4,651.97						

