PROFITBILITY STATEMENT FOR 3 YEARS - 2013-14 TO 2015-16

		Working results			Percentage to Total Income			Per 50 kg bag of cement (Rs.)		
	Particulars	2015-16 (Prov r.)	2014-15	2013-14	2015-16	2014-15	2013-14	2015-16	2014-15	2013-14
	Cement Sales Quantity (MT)	6,45,877	5,63,752	4,69,165						
	Cement Production Quantity (MT)	6,47,590	5,53,500	4,73,700						
	Clinker Production Quantity (MT) - Drop in Production during 2015-16 is due to Kiln shut down for 40 days for Shell replacement	3,51,000	3,66,440	3,41,040						
		Rs Lakhs	Rs Lakhs	Rs Lakhs	%	%	%			
	INCOME									
A	Gross Income from Sales including KVAT & Excise Duty	46,118.57	36,326.68	28,259.13				357.02	322.19	301.16
	Less : Tax	5,837.41	4,603.07	3,526.66				45.19	40.83	37.58
	Less : Excise Duty	5,437.04	4,424.70	3,469.47				42.09	39.24	36.97
В	Net Income from Sales	34,844.12	27,298.91	21,263.00				269.74	242.12	226.60
	Interest on Bank Deposit	580.96	556.99	740.17						
	Other Income	212.13	265.15	405.55						
	Increase/Decrease in Stock	588.91	-783.71	1,091.79					-	
С	Total Income from Operations	36,226.12	27,337.34	23,500.51	100.00%	100.00%	100.00%			
	EXPENSES									
	a. Variable Cost related to production									
	Sweetener Limestone	35.69	77.37	340.78						
	TAMIN lime stone	1,012.35	807.04	411.37						
	Laterite	181.22	533.38	406.07						
	Clay	-	-	2.57						
	Clinker purchase	5,127.97	354.53	252.26						
	Fly Ash	2,969.83	2,284.00	1,673.87						
	Granulated Slag	-	277.30	372.70						

		Working results			Percentage to Total Income			Per 50 kg bag of cement (Rs.)		
	Particulars	2015-16 (Prov r.)	2014-15	2013-14	2015-16	2014-15	2013-14	2015-16	2014-15	2013-14
	Gypsum	330.51	217.56	197.65						
	Cost of CCI Cement	113.52	-	133.12						
	Royalty for MCL Limestone	418.09	407.51	316.41						
	Coal consumed	4,724.14	4,782.82	4,648.03						
	Diesel, Cis & lubricants consn.	553.49	624.45	658.74						
	Power consumed	2,868.88	2,789.13	2,466.19						
	Stores & Spares consumed	1,447.30	1,297.05	1,086.79						
	Packing Materials consumed	1,183.48	1,125.64	995.74						
	Repairs and maintenance	502.97	580.74	334.17						
	Other Manufacturing Expenses	220.17	53.75	113.07						
	Labour Contract workers	451.10	319.87	281.15						
	Sub-total (a)	22,140.71	16,532.14	14,690.68						
	b. Variable Cost related to Sales									
	Railway Freight & related expense	1,075.82	1,315.98	1,079.23						
	Storage expense due to rail transport	50.91	84.09	106.74						
	Lorry Freight	828.56	267.65	84.93						
	Price difference between Ex- factory rate received and Rail head price of the destination	362.05	96.99	-	-					
	Volume Discount	518.80	564.96	495.86	1.43%	2.07%	2.11%	4.01	5.10	5.23
	Bank charges for sales operations	23.09	25.10	25.66						
	Sub-total (b)	2,859.23	2,354.77	1,792.42	7.89%	8.61%	7.63%	22.08	21.27	18.92
D	Total Variable Cost (a + b)	24,999.94	18,886.91	16,483.10	69.01%	69.09%	70.14%	193.02	170.61	173.98
E	CONTRIBUTION (C-D)	11,226.18	8,450.43	7,017.41	30.99%	30.91%	29.86%	86.68	76.34	74.07
	Fixed Cost									
	Personnel payments (Salary, contri. to PF & gratuity and welfare exp.)	5,619.97	5,221.97	4,651.97						

		Working results			Percentage to Total Income			Per 50 kg bag of cement (Rs.)		
	Particulars	2015-16 (Prov r.)	2014-15	2013-14	2015-16	2014-15	2013-14	2015-16	2014-15	2013-14
	Security Expenses	211.81	142.43	135.66						
	Promotion expenses	285.66	153.23	182.62						
	Admn.expenses	520.90	258.68	334.52						
	Depreciation and Amortisation	651.30	686.77	724.40						
F	Total Fixed Cost	7,289.64	6,463.08	6,029.17	20.12%	23.64%	25.66%	56.28	58.38	63.64
G	TOTAL EXPENSES (D+F)	32,289.58	25,349.99	22,512.27	89.13%	92.73%	95.79%	249.31	229.00	237.62
н	Profit before Tax and	3,936.54	1,987.35	988.24	10.87%	7.27%	4.21%	30.39	17.95	10.43
п	Extraordinary Expenses									
Н	Bad & Doubful Debts	1	-	ı						
J	Pnor Period Expenses	3.46	-	52.61						
K	CSR Related Expenses	65.32	91.27	114.66						
L	Provision for PSU Loan	-	-	580.00						
M	Service weightage / Pay revision	-	316.62	1				_		_
N	Profit before Tax (I-J-K-L-M)	3,867.76	1,579.46	240.97						

0	BREAK EVEN SALES (MT)	419396	431170	403094
P	Additional contribution due to increase in sales in Walayar during Kiln shut down using imported clinker (Rs. Crores)	11.35		
Q	Additional contribution for increase in sales beyond 2013-14 levels at higher prices with Pricing and Distibution related reforms(Rs. Crores)	18.13	9.99	